

Brian Tracy On Selling

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About Brian Tracy — Brian is recognized as the top sales training and personal success authority in the world today. He has authored more than 60 books and has produced more than 500 audio and video learning programs on sales, management, business success and personal development, including worldwide bestseller The Psychology of Achievement.

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Brian Tracy International sells counseling on leadership, selling, self-esteem, goals, strategy, creativity, and success psychology. The company is headquartered in Bankers Hill, San Diego, California. Prior to founding his company, Tracy had served as the chief operating officer of a development company.

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Brian Tracy is one of America's leading authorities on human potential, personal effectiveness and sales. The head of two companies, he has consulted with more than 500 corporations worldwide. He has had successful careers in sales and marketing, real estate development, importation, distribution, and management consulting.

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